## **About our Company**

Ceptara was founded in 2002 with the intent of bringing like-minded quality professionals together and providing them with a foundation upon which to pursue their passions.

Our model has evolved from focusing on consulting to providing coaching, consulting, training and products. However, the people we attract and the <u>values</u> [1] we embrace remain the same. We are all focused on bringing excellence to the organizations with which we are engaged. We are 'fix-it' people and cannot stop the drive for doing things better, faster and less expensively.

Some key accomplishments along the way:

- Drove a more robust and streamlined supply chain for a power products manufacturer in Arlington WA. Xantrex was our first client.
- Assessed the IT capabilities of a biomedical firm in Bellevue WA and provided a roadmap for scaling IT as they grew.
- Created a common quality framework to drive the most basic quality requirements for achieving a robust and user friendly operating system at Microsoft.
- Using Lean kaizen methods, identified and realized over \$10M in cost savings and SLA penalty avoidance at a mobile data services company, Motricity.
- Streamlined a Sarbanes Oxley control system, reducing the number of controls from more than 300 to less than 100 while maintaining their SOX compliance efforts at Infospace.
- Supported the launch a small business (Tegris) focused on providing the fire prevention industry a collaborative platform to drive up confidence testing compliance efforts moving from systems inspections occurring every 5 - 7 years to occurring every year as required by law.
- Provided educational programs to local community colleges to enable the puget sound region with better educated and more capable employees with the skills to drive continuous improvement via our Yellow, Green and Black Belt training programs.
- Designed and deployed a performance management metrics system tying the company's enterprise goals and business process architecture to operational scorecards and dashboards for a bio-pharma company.
- Deployed thousands of copies of our Outlook <u>Add-in</u> [2], enabling the engines of excellence (people) to drive personal productivity enhancements and achieve a higher degree of life balance.
- And much much more...

Ceptara is a recognized federal and state contractor providing services to organizations such as the City of Bellevue Washington, Department of the Army, and The University of Arizona.

We love what we do, and we do it well. The organization attracts the most talented and seasoned individuals and provides them a platform to practice their craft.

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